

Malgorzata Pietrzyk Zajackowska

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Profile

A results-oriented and highly motivated insurance and financial professional with extensive experience in underwriting, risk analysis, and market development across European regions. Possessing a solid educational background with a Master's degree in Insurance, Finance, and Banking from the University of Warsaw and specialized training from renowned institutions such as Leon Kozminski Academy and the University of Bamberg. Fluent in multiple languages including Polish, English, and German, with a keen interest in utilizing Artificial Intelligence to enhance the insurance industry. Proven track record of success in establishing and nurturing relationships with key stakeholders, driving growth initiatives, and delivering exceptional results within fast-paced and dynamic environments. Committed to continuous learning and development, with a passion for innovation and a dedication to exceeding organizational objectives.

Education

September 2010 – June 2011: LEON KOZMINSKI ACADEMY, Warsaw, Poland
(The most prestigious private University for MBA studies in Poland)
Post-Master Diploma , Analysis of Securities and Financial Markets

October 2008 – July 2009 UNIVERSITY OF BAMBERG, Germany
Erasmus Program – Finance and Banking, curriculum in German and English

October 2005 – October 2010 UNIVERSITY OF WARSAW (ranked as the best university in Poland), Poland
MA degree – Insurance, Finance and Banking
Major: Insurance, Finance and Banking

Career History

September 2019 – present: Allianz Re, Munich, Germany
Position: Casualty Expert

- Acting as a referral point for reinsurance topics within the Group
- Analyzing and updating underwriting guidelines
- Providing trainings for Allianz entities on topics such as Professional Indemnity, Reinsurance guidelines, Underwriting standards
- Participating in underwriting file reviews within the Group, also as a leader of the project
- Participating in global projects on providing better solutions for the clients and transforming the company

October 2014 – August 2019: ArgoGlobal SE, Malta
Position: Financial Lines Underwriter

- Specialized in D&O (commercial and FI), Professional Indemnity,

BBB, Commercial Crime

- Developed new markets (Lithuania, Latvia, Estonia, Cyprus, Greece, Poland) from scratch;
- Developed new wordings (D&O commercial and FI), in cooperation with local lawyers, for 4 markets;
- Started successful relationship with 14 broker companies
- Trained a new Junior Underwriter in D&O and PI
- Frequent travelling across Europe (Underwriting meetings, brokers relationship management)
- Organized and conducted D&O and PI training for Lithuanian and Latvian Brokers

February 2014–October 2014: Tempo Underwriting (MGA), London

Position: Financial Lines Underwriter

- Mastered the basics of underwriting: PI
- Independently develop several Eastern European markets: Lithuania, Latvia, Poland
- Brokers relationship management
- Developed new D&O wording for the Polish market
- Prepared market strategy for the company

June 2011–February 2014: HCC Global, Barcelona, Spain

Position: Junior Underwriter

- Mastered the basics of underwriting: D&O
- Helped Senior Underwriter to develop several Eastern European markets
- Maintained good relationships with existing brokers and started cooperation with new brokers
- Helped in developing new D&O wording for the company

May 2010–June 2011: Royal Bank of Scotland, Warsaw, Poland

Position: Financial Analyst

- Involved in 2 internal audit projects
- Cooperation with sister companies in UAE and Switzerland
- Financial reporting
- Bank accounts audit

November 2009–May 2010: KPMG, Warsaw, Poland

Position: Trainee

- Involved in different audit projects – audit of financial institutions (banks and investment funds)
- Financial data analysis
- Helped to prepare annual reports of financial institutions

Languages

- Polish - native
- English – proficient in writing and speaking, main language used at work
- German – advanced in writing and speaking
- Spanish - conversational

Interests

- Artificial Intelligence in insurance
- Cooking
- Travelling

References

Available upon request